



Focus Solutions (Pty) Ltd
(Reg. No. 94/01250/07)

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1. The Group

The group comprises Input Technologies Inc. (US based and owned Technology provider for corporate based Front end data automation solutions), Focus Solutions (Pty) Ltd (Front end data automation solutions provider focused on clients in South Africa and Europe), Emergent Professional Solutions LLC (providing turnkey outsourced IT and HR solutions to medical practitioners) and Input Property Holdings LLC (corporate property owner). All of these companies are privately owned with no long term objective of attaining a stock exchange listing. The shareholders, outside the executive management, have independent wealth and continue to fund the operations on an as needed basis in order to achieve growth.

2. Our Customers

Focus Solutions was formed in South Africa in 1994 and amongst others their client list includes:

Banking Sector:

Amalgamated Banks of South Africa,
Standard Bank
First National Bank
Nedcor

Telecommunications Sector

Telkom
TFMC

Government Sector and Statistical:

National Department of Health
National Department of Statistics
Department of Education
University of Stellenbosch

Pharmaceutical Sector

Novartis
Avon

Insurance and Financial services:

Liberty Life Insurance Company
Investec Asset Management Limited
Silica Financial Administration Solutions (Pty) Ltd
Momentum Life Insurance
Aegis Insurance
Metropolitan Health Group
RC&C Finance
Silica

Manufacturing Sector

Siemens
Nashua
Panasonic
Nampak

Input Technologies was established in Atlanta Georgia in 1999 and their current client list includes:

Outsourcing and Financial Services:

UPS Capital
Convergys
TSYS
ASCAP
Innovation Group

Retail Sector

Timberland
Office Depot
Nautica
Woolrich



Government Sector:

Centre for Disease Control
 Florida Department of Health
 San Francisco Dept of Health
 Virginia Department of Health
 Savannah Justice Department

Manufacturing Sector

Ricoh Europe
 Mikasa
 Electrolux
 SCM Group
 Asics Tiger Corp

Pharmaceutical Sector

CIBA
 Abbott Laboratories

Other

Sky Courier
 Hilton Hotels
 Atlas Van Lines

Financial:

Consolidated sales for the group have ranged from R 10M to R15M, over the past eight years. Consolidated recurring revenue primarily comprising maintenance contracts and outsourcing commitments are expected to fully cover operational expenses on an annual basis.

All research and development costs have been fully expensed and purchased intangibles are amortized over 60 months.

Employee head count has averaged around 25 of which roughly half are retained as outside contractor's and the rest are permanent employees.

The Company's banker in South Africa is ABSA bank and in the USA is Regions Bank and have been their bankers almost since inception.

3. Management Team:

Louis Strydom – President and CEO - After spending 8 years in senior IS Management roles within the largest Financial Services and Retail organizations in South Africa, Louis co-founded Focus Solutions in 1994 and grew Focus to revenues of 15 million ZAR by 1999. As part of the expansion of the successful Focus business model he founded Input Technologies in 1999 and currently acts as CEO of Input and Chairman of the Group. He holds degrees in Human Sciences, Business Economics, and Law and also recently earned an MBA from Emory's Goizueta Business School in Atlanta. Louis was recently honoured when he was featured on the cover of Business Solutions Magazine and is widely recognized in the industry as a pioneer in the field of front end data automation.

Alan Sack – Chief Financial Officer – CPA and CA (SA) - Alan graduated from the University of Witwatersrand in South Africa with both Bachelor of Commerce and Bachelor of Accounting degrees. He initially worked for Arthur Andersen and then moved into commerce by joining the largest food wholesaler in South Africa. After ten years and having attained the position as their financial director he moved to the United States. He has held various prominent positions before investing into and joining Input Technologies as their CFO.

Zane Schott – Vice President Systems Development – Zane is a seasoned IT Professional and visionary with extensive IT development and management experience. Most of this experience he gained from managing several successful large scale technology initiatives and projects for the likes of GE, Anthem, Eli Lilly and Anneisher Busch. He holds certifications in most leading IT methodologies and technology disciplines. Zane joined Input in 2003

Walter Leicher – Vice President Operations – Walter graduated with a Bachelors degree in Computer Science and an MBA from Stellenbosch University. Walter first spent 7 years in various IT management roles at Old Mutual one of the largest Life Assurance groups in the world. For the next 8 years he predominantly held the roles of CIO and VP of Operations with a number of successful small to medium sized IT entities in both South Africa and the US, before joining Input in 2005.

Dr. Frank McDonald - CEO Emergent Professional Solutions - Dr. McDonald has over 20 years of experience as a physician, nine of which as the managing partner in a Georgia-based neurology practice. He is also the President of Hall County Medical Society and serves on the board of the Hall County Health Access Initiative. He has served as Chairman of the Institutional Revue Board for



Northeast Georgia Medical Center. He is a delegate to the Medical Association of Georgia House of Delegates. He serves on the finance reference committee for MAG as well as the ad hoc committee to oversee finance and governance for MAG. He completed his B.S. in business at Mississippi College. In addition he was awarded the Wall Street Journal Award and was a Dean's Scholar and member of Alpha Chi, an honorary scholastic society. In 2004, he received his MBA from the Goizueta Business School at Emory University.

Johan Stieler – General Manager Focus Solutions – Johan is a Certified Document Imaging Architect (CDIA+). Prior to joining the group Johan was the Business Development Director for South African Software Solution Architects, and held similar positions at Sybrin and Reach Technologies. Johan has over 15 years IT experience specifically around document management solutions, business and software solutions and customer relations as well as a member of the Institute of Directors. Johan adds a unique blend of in-depth front end technology know how and experience with strong management and business development expertise.

Carlo Smit – IT and Operations Manager Focus Solutions – Carlo has extensive experience in solution development which includes, web services, SQL Server 7.0 to 2005, DB2, Informix, Oracle, VB 5, VB 6, VB.Net, ASP.net, C#, MS Ajax and various other platforms utilising Dot net frameworks 1.1 to 3.5. He has also applied his skills as Software Developer, System Architect, Database Administrator and Product specialist. Carlo has either developed solutions for, or assisted in development of solutions for Corporate Entities including, ITC, The Fuel Logistics Group, Reach Technologies, IQ Business Group, MTN, LG, L'Oreal, Michelin, RTT, Macsteel, The Innovation Group (USA), Ster Kinekor, Tarsus and many more. The solutions developed ranges from Electronic Document Management, Representative Territory Management and Logistic.

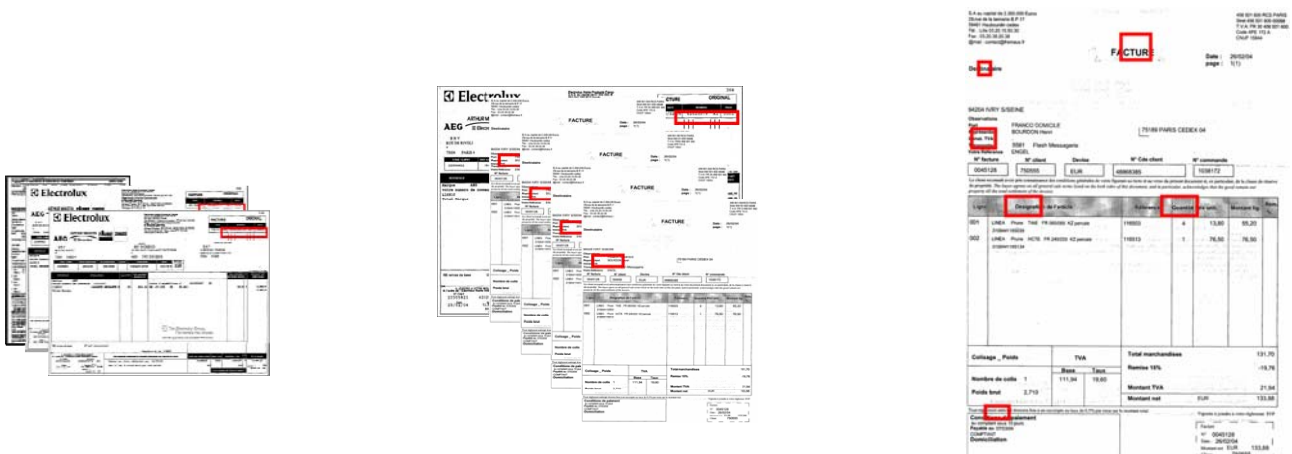
4. Focus Solutions

Focus Solutions was started in 1994. A hands-on approach was conceived as the main concept and objective of the company. This was the ideology of the founding directors of the company, whose education lay in technology and auditing, with added expertise in the Retail and Banking sectors.

In the Banking, Insurance, Retail and Financial Services environments there was an obvious need for a front end type application. After extensive investigation both locally and abroad it became apparent that such a product was not available off the shelf. This forced these institutions to design; build and cost justify the technology internally. The practical and financial success inspired the creation of a company that would have this type of solution as their primary focus. Today Focus Solutions has expanded on this foundation by providing front-end data automation to all industries where the need for high volume, high accuracy of data is required. With its own design, development and support teams available, Focus has the capability to provide and support solutions to all business sectors and all business sizes.

5. Main Business Activities of Focus Solutions

Focus has as its core objective the supply of specialised Front-end Data Automation Solutions (Imaging and data processing) to Corporate Customers in the Banking, Financial Services, Insurance, Retail and other arenas where high volume front-end image processing and data collection is required.



In order to create these solutions Focus delivers the following key ingredients:

- Forms Processing and OCR/ICR/OMR products from EMC² Captiva, Autonomy Cardiff, Kofax, and Readsoft which we use as our main front end image delivery packages.
- Development expertise which we apply to the various forms processing modules to customise and tailor solutions that are not only industry specific but also customer specific.
- Integration expertise to allow us to seamlessly integrate with peripheral products such as workflow systems and document management systems. In addition this expertise also gets employed to integrate to existing client specific databases and core delivery systems.

6. Hardware to support the Front-end process.

Focus sell and support production scanners such as Fujitsu, Kodak, Bell and Howell, Ricoh, Visioneer, etc.



Focus is also a Microsoft business partner, with associated skills on board.

7. Our Products and Partners

